



CLASSIC TRADER

DRIVEN BY DESIRE.

Classic Trader (www.classic-trader.com) is continental Europe's largest marketplace for classic automobiles and motorcycles and plans to extend its business in the UK. The objective of Classic Trader is not to be recognized as an anonymous SAAS provider but as a partner for sellers, buyers and enthusiasts of classic vehicles. Classic Trader currently represents a trading volume of more than 1 Billion Euros on site and launched its own classifieds magazine in Germany in the end of 2016.

Due to recent company expansion to London, an opportunity has arisen for a

Country Manager UK (f/m)

You will be responsible for growing and implementing all business activities of Classic Trader in the UK. You will also be working with the management to build a strong international team that will be promoting Classic Trader solutions and products to new prospects worldwide.

Key Responsibilities:

- Development of an action plan to grow Classic Trader's dealer and private seller business in the UK.
- Acquisition of new clients and partners, maximizing revenue opportunities for Classic Trader in the UK
- Building of strategic partnerships with marketing influencers and market experts.
- Representing Classic Trader on various exhibitions and events across Europe.
- Continuous feedback regarding customer satisfaction, product, processes and tools.

Key Skills and Experience:

- Bachelor's degree is preferred. We will consider strong work experience in sales in lieu of a degree.
- Work experience in the classic car sector is highly appreciated.
- Entrepreneurial thinking with a positive "can do" attitude.
- Internet affinity, advanced user of all Microsoft Office programs and first experience with CRM systems.
- Ability to manage own workload independently, multi-task and prioritize effectively.
- A high degree of autonomy and organization in managing multiple tasks simultaneously is essential.
- You are used to work self-reliant, structured and targeted.
- You are used to talk on the phone and have strong communication skills.

Would you like to join our team?

We are looking forward to your online application including your earliest possible starting date and your desired salary to jobs@classic-trader.com.

Classic Trader is an equal opportunity employer and welcomes applications from all qualified individuals regardless of race, sex, disability, religion/belief, sexual orientation or age.